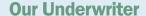


Experience for yourself the level of quality that is our standard... offering personalized service delivered by a NASDAQ-traded title insurance company with superior financial stability.



Based in Chapel Hill, North Carolina, **Investors Title Insurance Company** is a publicly held title insurance underwriter that writes policies to protect mortgage lenders and homeowners from unforeseen claims made against title to real property.

**Investors Title** consistently earns exceptional financial ratings.



 A.M. Best Company: Financial Strength Rating of A (Excellent) for excellent ability to meet ongoing insurance obligations (<u>ambest.com</u>)



Demotech, Inc.: Financial Stability
Rating® (FSR) of A" (A Double Prime),
Unsurpassed (demotech.com)

At Bankers Title of East Tennessee, LLC, we are committed to providing fast, efficient service while offering high quality title products through Investors Title.

#### **TEONNA McCALL**

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A Title Agency Team YOU Can Count On



## **About Us**Bankers Title of East Tennessee

We are an agent of **Investors Title Insurance Company**, founded in 1972 and publicly traded on NASDAQ (symbol ITIC) since 1986. Licensed in 44 states, Investors Title is the fifth largest family of title insurance companies in the country.

Bankers Title of East Tennessee has been proudly providing title insurance and related services in Tennessee since 1999. We are a multi-bank owned title agent and we are proud to be affiliated with several Tennessee community banks.

Our goal is to provide you and your clients with a positive title insurance experience and unsurpassed customer service. Whether you need assistance with commercial or residential transactions, our team has the expertise to help, the experience to do it right, and the commitment to satisfy your title insurance needs.

We follow ALTA Best Practices.

### **Our Services**

We provide title services to financial institutions, lenders, attorneys, realtors, and builders doing business in Tennessee, Kentucky, North Carolina, and Virginia. Bankers Title of East Tennessee can also handle your out-of-state transactions with our large referral network nationwide.

- Title Insurance (residential owners and lenders)
- Commercial Policies
- Expanded Coverage Policies
- Home Equity Line Policies
- Insured Closing Protection Letters
- Online Submission of Searches and Title Updates Available
- No New Survey Coverage for Lenders
- 1031 Exchanges
- On-site Certified Commercial Underwriter
- Industry Education

Our website offers an online rate calculator and title application submissions. We guarantee prompt turnaround of title commitments and policies.

# The Customer Experience What is it like to work with Bankers Title of East Tennessee

We have a partnership-based philosophy so we focus on more than just the immediate needs of our customers. We actively educate the real estate and lending communities on products, claims, and title insurance basics so they can provide better service to their customers.

## What We Do, We Do Well

Our agency has built a team of knowledgeable experts who offer innovative products and excellent customer service. Our depth of knowledge enables us to respond quickly and effectively to title related questions, unusual search results, and challenging title issues. We have the insight and ability to process even the most complicated transactions in a timely manner, and we take pride in consistently delivering outstanding title services.

Most importantly, we nurture lasting relationships with those we serve. We know you have a choice, and we want you to choose Bankers Title of East Tennessee as your title insurance provider.

# What Our Customers Say About Bankers Title of East Tennessee

"All services provided, from training to issuing policies, are taken care of efficiently and courteously by the agency's staff." – Newport Federal Savings Bank

"Bankers Title has always been efficient and timely with every deal we have closed, and the people are wonderful to work with. I think we make a good team!"

- Sara Tallent, Closing Agent, Paramount Land Title

"I love working with Bankers Title of East TN. They are hands down the best problem solvers in this business. I always have peace of mind that my loans are being handled properly when I'm working with Bankers Title."

 Sonya Ford, Mortgage Loan Originator, Movement Mortgage

"First Community Bank of East Tennessee has been a part of Bankers Title of East Tennessee for sixteen years. Our experience with Bankers has been very positive, and we appreciate and value their partnership with our bank. The team there is always very accessible, knowledgeable, and helpful with any needs we have. They are always willing to provide additional training and are responsive when called upon." – First Community Bank of East Tennessee

"We work with Banker's Title of East Tennessee on a regular basis and have ALWAYS received excellent service. The agency staff are all knowledgeable, quick to respond, accurate and friendly. Truly a pleasure to work with."

- Commercial Bank

